

# 'Everything we do is American made'

Tri-County Times | Fenton, MI Tim Jagielo Multimedia Director | Posted: Friday, March 17, 2017 1:31 pm

Fenton Twp. — Throughout the vast warehouse-like facility, laborers are cutting, grinding, and assembling products in a complex web of industrial logistics.

Several fabricators are working on large industrial turntables for auto manufacturers like Chrysler and Volvo, while others assemble parts for a new painting facility.

“Miller Industries” is the holding company for three other businesses within the same 106,000-square-foot structure. The building is the largest in Fenton Township, dominating the corner of Torrey and Thompson roads.

“Everything we do is American-made and everything we do is made in Fenton,” said Matt Miller, a principal shareholder with the company. “It’s awesome, not only do we manufacture here in Michigan, but we’ve been in the manufacturing community here in Fenton for almost 40 years.”

The business is family owned and operated. Matt, along with siblings Jennifer Sage and Mike and Chad Miller, with father Tom, are all shareholders of at least one of these companies they own and operate.

Two of these companies, Performance Fabricating and Flex Air LLC, design and manufacture industrial equipment and components. The third business, Miller Industries Representatives, sells laboratory, medical and higher education equipment built by other companies.

Miller Industries employs 98 people, including administrative roles, engineering and hands-on manufacturing. Certain parts of the process are automated, such as painting and metal stamping/punching.



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Miller said that every employee is offered full benefits, and a retirement incentive plan, which may be a rare opportunity in 2017. “We really focus on family atmosphere; we have good open communication. I think the morale is excellent.”

#### About their products

Flex Air LLC engineers and manufactures equipment for industrial facilities. For example, custom HVAC equipment, as well as, modular electrical and mechanical skids for powering a building which would be requested by a contractor, which the company designs and builds.

A “modular skid” is basically a pre-engineered and manufactured piece of equipment, like a small power plant or water chiller, built into a steel structure resembling a large shipping container. The company that orders it simply has to bring it in and hook it up to utilities instead of building it into the facility itself.

Performance Fabricating builds and fabricates structural platforms, conveyors and automation system components for industrial companies, warehouse parcel-and-post companies and airports.

They have indirect clients like Amazon, FedEx, UPS, Chicago O’Hare Airport, LAX and Boston Logan airports, “...any major airport,” said Miller.

Their clients are nationwide, with many centered in Michigan and the Midwest.